



## HINDUJA TMT LIMITED

Regd. Office: Hinduja House, Dr. Annie Besant Road, Worli, Mumbai-18.

### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31<sup>ST</sup> DECEMBER 2004

Rs. in lakhs

S.No.	Particulars	Total		Year to date		Audited
		For the Quarter ended 31.12.2004	For the Quarter ended 31.12.2003	Current Year	Previous Year	Previous Year ended 31.03.2004
1	<b>Total Income</b>	<b>4686.20</b>	<b>4568.71</b>	<b>13609.66</b>	<b>12169.36</b>	<b>16249.15</b>
	Sales / Income from operations	4014.52	4236.82	12887.23	11676.60	15746.03
	Profit / (Loss) on sale of investments	646.47	330.12	651.35	488.38	489.06
	Other Income	25.21	1.77	71.08	4.38	14.06
2	<b>Total Expenditure</b>	<b>2033.37</b>	<b>2158.17</b>	<b>6657.85</b>	<b>5718.15</b>	<b>8076.15</b>
	a) Direct Cost, Product charges and Connectivity Cost	55.81	677.83	980.61	1543.95	2173.16
	b) Staff Cost	1182.34	825.18	3448.42	2368.80	3205.87
	c) Rent and Compensation charges	105.84	97.97	346.50	212.37	347.52
	d) Legal and Professional charges	43.45	47.54	116.53	161.43	190.68
	e) Discounts and Commission	105.45	208.47	565.68	557.89	732.68
	f) Others	540.48	301.18	1200.11	873.71	1426.24
3	Interest and other Finance charges	0.02	0.00	0.02	0.16	0.16
4	<b>Gross Profit (after interest but before Depreciation and Tax)</b>	<b>2652.81</b>	<b>2410.54</b>	<b>6951.79</b>	<b>6451.05</b>	<b>8172.84</b>
5	Less : Depreciation / Amortisation	161.29	105.93	408.19	317.88	460.59
6	Add : Exceptional Items	1.54	0.00	1.54	0.00	0.00
7	<b>Profit / ( Loss ) before Tax</b>	<b>2493.06</b>	<b>2304.61</b>	<b>6545.14</b>	<b>6133.17</b>	<b>7712.25</b>
8	Provision for Taxation ( incl. Deferred Tax )	225.00	50.00	275.00	125.00	159.11
9	<b>Profit / ( Loss ) after Tax</b>	<b>2268.06</b>	<b>2254.61</b>	<b>6270.14</b>	<b>6008.17</b>	<b>7553.14</b>
10	Paid up Equity Share Capital (Face Value Rs. 10/-)	4090.39	4090.39	4090.39	4090.39	4090.39
11	Total Dividend					3067.79
12	Reserves Excluding Revaluation Reserve					40954.81
13	Basic and Diluted E.P.S. ( not annualised ) ( Rs.)	5.54	5.51	15.33	14.69	18.47
14	Aggregate of Non-Promoter Shareholding:					
	- Number of shares	12,792,699	10,230,764	12,792,699	10,230,764	10,333,699
	- Percentage of Shareholding ( % )	31.28	25.01	31.28	25.01	25.26

### SEGMENT INFORMATION AS PER CLAUSE 41 OF THE LISTING AGREEMENT FOR THE QUARTER AND NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER, 2004

Rs. in lakhs

S.No.	Particulars	Quarter ended December 31, 2004	Quarter ended December 31, 2003	Nine months ended December 31, 2004	Nine months ended December 31, 2003	Year ended March 31, 2004
1	<b>Segment Revenues</b>					
	a) Convergence Activities					
	i) I.T.	3002.09	3880.03	11308.42	10717.34	14499.15
	ii) Media - Telecom	152.17	188.72	464.19	618.06	820.87
	<b>Total</b>	<b>3154.26</b>	<b>4068.75</b>	<b>11772.61</b>	<b>11335.40</b>	<b>15320.02</b>
	b) Treasury	1505.13	499.63	1809.77	831.02	925.24
	c) Others ( unallocated )	26.81	0.33	27.28	2.94	3.86
	<b>Total Income</b>	<b>4686.20</b>	<b>4568.71</b>	<b>13609.66</b>	<b>12169.36</b>	<b>16249.12</b>
2	<b>Segment Results- Profit / (Loss) before tax and interest from segment</b>					
	a) Convergence Activities					
	i) I.T.	962.75	1766.86	4819.64	5149.25	6687.92
	ii) Media - Telecom	78.26	108.26	180.30	401.13	412.08
	<b>Total</b>	<b>1041.01</b>	<b>1875.12</b>	<b>4999.94</b>	<b>5550.38</b>	<b>7100.00</b>
	b) Treasury	1500.77	490.65	1794.72	780.64	857.10
	c) Others ( unallocated )	(48.70)	(61.16)	(249.50)	(197.69)	(244.85)
	<b>Total</b>	<b>2493.08</b>	<b>2304.61</b>	<b>6545.16</b>	<b>6133.33</b>	<b>7712.25</b>
	Less : Interest	0.02	0.00	0.02	0.16	0.00
	<b>Total Profit before tax</b>	<b>2493.06</b>	<b>2304.61</b>	<b>6545.14</b>	<b>6133.17</b>	<b>7712.25</b>
3	<b>Capital Employed (Segment Assets - Segment Liabilities)</b>					
	a) Convergence Activities *					
	i) I.T.	13682.20	9078.42	13682.20	9078.42	7960.49
	ii) Media - Telecom	28989.93	29141.35	28989.93	29141.35	29253.91
	<b>Total</b>	<b>42672.13</b>	<b>38219.77</b>	<b>42672.13</b>	<b>38219.77</b>	<b>37214.40</b>
	b) Treasury	7047.40	9158.69	7047.40	9158.69	7285.24
	c) Others ( unallocated )	1595.81	1024.07	1595.81	1024.07	545.56
	<b>Total</b>	<b>51315.34</b>	<b>48402.53</b>	<b>51315.34</b>	<b>48402.53</b>	<b>45045.20</b>

- There are no Inter Segment Revenues.

\* This includes capital employed in TMT (Technology, Media and Telecom) subsidiaries.

**Notes :**

- During the quarter, no fresh complaints were received. There was one complaint at the beginning of the quarter, which was pending as on 31st December, 2004.
- Previous period figures have been regrouped wherever necessary.

The Statutory Auditors have carried out a limited review of the financial results of quarter and nine months ended December 31, 2004 as per Clause 41 of the Listing Agreement with Stock Exchange.

The above results were reviewed by the Audit Committee and taken on record by the Board of Directors at its meeting held on 31st January, 2005.

For Hinduja TMT Limited

K. Thiagarajan  
Managing Director



Mumbai  
31st January, 2005

HINDUJA GROUP

